

Alejandro Hirmas

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Research Interests	Behavioral Economics: Attention, Cognitive biases and heuristics Discrimination, Sustainability, Econometrics and theoretical modelling	
Current Position	University of Amsterdam Postdoctoral researcher Supervisor: Shaul Shalvi	Sept 2023 to date
Education	Universiteit van Amsterdam PhD in Economics Supervisors: Jan Engelmann, Jan Hausfeld	Sept 2019 - July 2024 (expected)
	Universiteit van Amsterdam & Tinbergen Institute MPhil in Economics Supervisor: Jan Engelmann	Sept 2017 - June 2019
	Universiteit van Tilburg Master of Social Science in Economics (<i>cum laudae</i>) Supervisor: Jan Potters	Sept 2013 - Aug 2014
	Pontificia Universidad Católica de Chile Bachelor of Economics and Business Administration Major: Economics	Mar 2007 - Dec 2013
Job Market Paper	Learning the value of Eco-Labels: The role of information in sustainable decisions, with Jan Engelmann Link	
Selected Publications	Impulsiveness moderates the effects of exogenous attention on the sensitivity to gains and losses in risky lotteries, <i>Journal of Economic Psychology</i> with Jan Engelmann Link	
	The role of attention in decision-making under risk in gambling disorder: an eye-tracking study <i>Addictive Behaviors</i> with Monja Hoven, Jan Engelmann and Ruth van Holst Link	
Working Papers	Individual and Contextual Effects of Attention in Risky Choice <i>Tinbergen Institute Discussion Paper 2021-031/I</i>	

with Jan Engelmann and Joël van der Weele
[Link](#)

Hiring for others: the role of intermediaries in discrimination, with Jan Hausfeld

Work in Progress Gender stereotypes and payment schemes, with Yun Xiao and Rafael Texeira

Eye-tracking Analysis of a Managerial Decision-making Process, with Juan Pablo Torres and Andrés Musalem

Grants and Awards	University of Amsterdam ASF research grant, €7.700 <i>with Jan Hausfeld</i>	2023
	SMS Annual Conference Research Methods Paper Prize, \$1.500 <i>with Juan Pablo Torres and Andrés Musalem</i>	2022
	University of Amsterdam ASF research grant, €7.490 <i>with Yun Xiao and Rafael Texeira</i>	2021
	University of Amsterdam ASF research grant, €6.000 <i>with Jan Engelmann</i>	2020
	Tinbergen Institute Graduate Scholarships, €25.000	2017-2019

Conference and Workshop Presentations	2023 Economic Science Association (ESA, World), Subjective Probability, Utility and Decision Making (SPUDM), International Association for Research in Economic Psychology (IAREP), European Group of Process Tracing (EGPROC), CBESS-CeDEx-CREED (CCC)
	2022 European Economic Association (EEA), Economic Science Association (ESA, Europe), European Group of Process Tracing (EGPROC), Maastricht Behavioral and Experimental Economics Symposium (M-BEES), CBESS-CeDEx-CREED (CCC)
	2021 NeuroPsychoEconomics (Virtual), CBESS-CeDEx-CREED (CCC, virtual)
	2020 II Economics Alumni Workshop - Universidad Católica de Chile (virtual), CBESS-CeDEx-CREED (CCC) (virtual)
	2019 Society for Neuroeconomics (Poster)

Invited talks and lectures	Social Psychology Colloquium Tilburg University	March 2023
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Conference organisation	Co-organizer of European Group of Process Tracing (EGPROC)	2022
	Co-organizer of CBESS-CeDEx-CREED (CCC)	2022

Journal Reviewing	Journal of Economic Psychology, Frontiers in Behavioral Economics
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Courses and Summer Schools	EECMCRC Summer School on Behavioral and Neuroscientific Research for Economics, Finance and Accounting (virtual)	Summer 2020
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Research Experience	Pontificia Universidad Católica de Chile Researcher Research Assistant (Part-time) for: Francisco Brahm, Rosario Macera, Gonzalo Edward and Jaime Casassus	Jul 2015 - Apr 2017 Mar 2011-May 2015
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Teaching Experience	University of Amsterdam	2018-2024
	Supervision of 17 MSc theses (Neuroeconomics track)	
	Supervision of 7 BSc theses in Economics and Finance	
	Teaching Assistant, Neuroeconomics (MSc. Neuroeconomics)	
	Teaching Assistant, Matlab Programming for Behavioural Scientists (MSc. Neuroeconomics)	
	Teaching Assistant, Game Theory (second-year BSc Economics & Finance)	
	Teaching Assistant, Economics, Markets & Organizations II (second-year BSc PPPE)	
	Tinbergen Institute	2018
	Teaching Assistant, Real Analysis & Measure Theory (first-year MPhil in Economics)	
	Universidad de los Andes, Chile	2016
	Lecturer, Econometrics (second-year BSc Business and Economics)	
	Pontificia Universidad Católica de Chile	2009- 2016
	Lecturer, Topics of judgement and decision making (fifth-year BSc Business and Economics)	
Skills	Programming: Python, Stata, JS+HTML+CSS, Matlab, R, \LaTeX Language: Spanish (native), English (fluent), Dutch (intermediate), german (intermediate), french (beginner)	
References	Shaul Shalvi Professor of Behavioral Ethics Universiteit van Amsterdam s.shalvi@uva.nl	Jan Engelmann Professor of Economics Universiteit van Amsterdam J.B.Engelmann@uva.nl
	Jan Hausfeld Assistant professor of Economics Universiteit van Amsterdam j.hausfeld@uva.nl	Joël van der Weele Associate professor of Economics Universiteit van Amsterdam j.j.vanderweele@uva.nl