

Alejandro Hirmas

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Address: Roetersstraat 11, Office E7.24,1018 WB, Amsterdam

Email: a.hirmas@uva.nl

Homepage: ahirmas.com

Google scholar: [Alejandro Hirmas](#)

Phone: +31 6 4436 0254

Research Interests	Behavioral Economics: Attention, Cognitive biases and heuristics, Discrimination, Sustainability, Econometrics and theoretical modelling
Current Position	University of Amsterdam Sept 2023 to date Postdoctoral researcher Supervisor: Shaul Shalvi
Education	Universiteit van Amsterdam Sept 2019 - March 2025 (expected) PhD in Economics Supervisors: Jan Engelmann, Jan Hausfeld
	Universiteit van Amsterdam & Tinbergen Institute Sept 2017 - June 2019 MPhil in Economics Supervisor: Jan Engelmann
	Universiteit van Tilburg Sept 2013 - Aug 2014 Master of Social Science in Economics (<i>cum laudae</i>) Supervisor: Jan Potters
	Pontificia Universidad Católica de Chile Mar 2007 - Dec 2013 Bachelor of Economics and Business Administration Major: Economics
Job Market Paper	Hirmas, A. & Hausfeld J. (2024). Hiring for others: the role of intermediaries in discrimination (Link)
Working Papers	Hirmas, A. & Engelmann J. (2024). Learning the value of Eco-Labels: The role of information in sustainable decisions (Link)
Publications	Hirmas, A., Engelmann J. & van der Weele J. (2024). Individual and Contextual Effects of Attention in Risky Choice. <i>Experimental Economics</i> (Link)
	Hirmas, A. & Engelmann J. (2023). Impulsiveness moderates the effects of exogenous attention on the sensitivity to gains and losses in risky lotteries. <i>Journal of Economic Psychology</i> (Link)
	Hoven, M., Hirmas, A., Engelmann, J. & van Holst, R. (2023). Confidence and risky decision-making in gambling disorder <i>Journal of behavioral addictions</i> (Link)
	Hoven, M., Hirmas, A., Engelmann, J. & van Holst, R. (2023). The role of attention in decision-making under risk in gambling disorder: an eye-tracking study. <i>Addictive Behaviors</i> (Link)

Kausel, E., Carrasco, F., Reyes, T., Hirmas, A. & Rodriguez, A. (2021). Dynamic overconfidence: a growth curve and cross lagged analysis of accuracy, confidence, overestimation and their relations *Thinking & Reasoning* ([Link](#))

Marshall P., Hirmas, A. & Singer, M. (2018). Heinrich’s pyramid and occupational safety: a statistical validation methodology *Safety Science* ([Link](#))

Work in Progress

Meta-analysis on Algorithmic Aversion
with *Shaul Shalvi, Niels Köbis & Margarita Leib*

Gender stereotypes and payment schemes
with *Yun Xiao & Rafael Teixeira*

Eye-tracking Analysis of a Managerial Decision-making Process
with *Juan Pablo Torres & Andrés Musalem*

Grants and Awards

University of Amsterdam ASF research grant, €7.700 <i>with Jan Hausfeld</i>	2023
SMS Annual Conference Research Methods Paper Prize, \$1.500 <i>with Juan Pablo Torres and Andrés Musalem</i>	2022
University of Amsterdam ASF research grant, €7.490 <i>with Yun Xiao and Rafael Teixeira</i>	2021
University of Amsterdam ASF research grant, €6.000 <i>with Jan Engelmann</i>	2020
Tinbergen Institute Graduate Scholarships, €25.000	2017-2019

Invited talks and lectures

Seminar “Management Science”, Universidad Católica de Chile	September 2024
Seminar “Operations Management and Analytics”, U. de Chile	September 2024
Summer School “Gender and Society”, Tinbergen Institute	July 2024
Workshop “Attention, Stereotypes and Gender”, Tilburg University	May 2024
Social Psychology Colloquium, Tilburg University	March 2023

Conference and Workshop Presentations

International Conference on Social Dilemmas (ICSD), Maastricht Behavioral and Experimental Economics Symposium (M-BEES)	2024
Economic Science Association (ESA, World), Subjective Probability, Utility and Decision Making (SPUDM), International Association for Research in Economic Psychology (IAREP), European Group of Process Tracing (EGPROC), CBESS-CeDEX-CREED (CCC)	2023
European Economic Association (EEA), Economic Science Association (ESA, Europe), European Group of Process Tracing (EGPROC), Maastricht Behavioral and Experimental Economics Symposium (M-BEES), CBESS-CeDEX-CREED (CCC)	2022
NeuroPsychoEconomics (Virtual), CBESS-CeDEX-CREED (CCC, virtual),	2021
II Economics Alumni Workshop - Universidad Católica de Chile (virtual), CBESS-CeDEX-CREED (CCC) (virtual)	2020
Society for Neuroeconomics (Poster)	2019

Conference organisation

Co-organizer of European Group of Process Tracing (EGPROC)	2022
Co-organizer of CBESS-CeDEX-CREED (CCC)	2022

Journal Reviewing	Theory and Decision, Journal of Economic Psychology, Frontiers in Behavioral Economics	
Courses and Summer Schools	EECMCRC Summer School on Behavioral and Neuroscientific Research for Economics, Finance and Accounting (virtual)	Summer 2020
Teaching Experience	University of Amsterdam Supervision of 17 MSc theses (Neuroeconomics track) Supervision of 7 BSc theses in Economics and Finance Teaching Assistant, Neuroeconomics (MSc. Neuroeconomics) Teaching Assistant, Matlab Programming for Behavioural Scientists (MSc. Neuroeconomics) Teaching Assistant, Game Theory (second-year BSc Economics & Finance) Teaching Assistant, Economics, Markets & Organizations II (second-year BSc PPLE)	2018-2024
	Tinbergen Institute Teaching Assistant, Real Analysis & Measure Theory (first-year MPhil in Economics)	2018
	Universidad de los Andes, Chile Lecturer, Econometrics (second-year BSc Business and Economics)	2016
	Pontificia Universidad Católica de Chile Lecturer, Topics of judgement and decision making (fifth-year BSc Business and Economics)	2009- 2016
Skills	Programming: Python, Stata, JS+HTML+CSS, Matlab, R, \LaTeX Language: Spanish (native), English (fluent), Dutch (intermediate), german (intermediate), french (beginner)	
References	Jan Engelmann Professor of Economics Universiteit van Amsterdam J.B.Engelmann@uva.nl	Jan Hausfeld Assistant professor of Economics Universiteit van Amsterdam j.hausfeld@uva.nl
	Joël van der Weele Associate professor of Economics Universiteit van Amsterdam j.j.vanderweele@uva.nl	Ruth van Holst Associate Professor Amsterdam UMC r.j.vanholst@amsterdamumc.nl